**Incentive Plan Layout**

Step 1- For a Job to be Qualified- Majority Complete Date to Date Closed Date < 91 Days.

Step 1 Measure= Qualified

Step 2- Paid Amount total of those jobs who qualify from step 1

Step 2 Measure = Paid Q

Step 3- Get Min GP% for each Loss Type

Step 3 Measure- Min GP%

Step 4- QB Incentive% Measure

Step 5- Incentive QB $$ Measure

Step 6- WR Incentive% Measure

Step 7- Incentive WR $$ Measure

Step 8- RB Incentive% Measure

Step 9- Incentive RB $$ Measure

\*\* Step 4 through 9 is main area of concern where DAX probably could be optimized\*\*

\*\*The measures that start with Loss Type, and end in Tier is the GP% tier of each Loss Type. These stay the same, no matter what employee type (QB, WR or RB) is used \*\*

\*\* Incentive% QB, Incentive% WR & Incentive% RB Measures determine the % payout for each employee type, based on and different % per loss type. \*\*

\*\* The Tier & Incentive% Measures are also areas of concern where DAX could be Optimized\*\*